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**My Reference:**  
**EOI #01/2026**

**Email:**  
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**Date:**  
24<sup>th</sup> June 2026

## **Executive Summary of Bid Evaluation Report**

### **Expression of Interest: Heavy Equipment and Light Vehicle Rental Services**

**Procurement Reference no: EOI #01/2026**

1. Scope of Contract: **Heavy Equipment and Light Vehicle Rental Services for the Municipality of Henties Bay.**
2. Procurement method used: **Open National Bidding (Expression of Interest).**
3. Date of Invitation of Bids: **24<sup>th</sup> April 2026.**
4. Closing date for submission of bids: **7<sup>th</sup> May 2026.**
5. Date and place of opening of bids: **Henties Bay Municipality Technical Boardroom at 11:00 pm.**
6. Number of bids received by closing date: **10 (Ten).**

## 7. CHECKING OF SUPPLIER QUALIFICATION REQUIREMENTS

Bidders' proposals were checked for supplier qualification requirements in Table 1 below.

**TABLE 1**

#	NUMBER ASSIGNED	1	2	3	4	5
	BIDDER NAME	Zeda Namibia (Pty) Ltd T/A Avis	EFA Investment cc	Astro Car Rental Tours & Safaries	Coastline Car Rental Tours & Safaries	Oom Carlos Invest cc
#	DESCRIPTION	YES/NO	YES/NO	YES/NO		
1.	Certificate of Incorporation/Business Registration.	YES	YES	YES	YES	YES
2.	Certified copies of Identity Documents of company members or directors.	YES	YES	YES	YES	YES
3.	Valid NamRA Good Standing Certificate.	YES	YES	YES	YES	YES
4.	Valid Social Security Commission Good Standing Certificate.	YES	YES	YES	YES	YES
5.	Company Profile indicating relevant experience.	YES-21 mil	YES	NO	YES	NO
6.	Proof of insurance for vehicles and equipment.	YES	NO	YES	YES	YES-NO AMOUNT
7.	Proof of similar services provided previously (if applicable)	YES	NO	YES	NO	NO
8.	Detailed financial proposal outlining lease/rental rates and associated costs.	YES	NO	NO	YES	YES
9.	Vehicle specifications and technical details.	YES	YES	NO	YES	YES

*All correspondences to be addressed to the Chief Executive Officer*



#	NUMBER ASSIGNED	6	7	8	9	10
	BIDDER NAME	Berrony Investment cc	Izzy Cranes Close operation	NamRent Fleet Management	Khomas Car Rental & First Car Rental	Padja Investment Group
#	DESCRIPTION	YES/NO	YES/NO	YES/NO		
1.	Certificate of Incorporation/Business Registration.	YES	YES	YES	YES	YES
2.	Certified copies of Identity Documents of company members or directors.	YES	YES	YES	YES	YES
3.	Valid NamRA Good Standing Certificate.	YES	YES	YES	YES	YES
4.	Valid Social Security Commission Good Standing Certificate.	YES	YES	YES	YES	YES
5.	Company Profile indicating relevant experience.	YES	YES	YES	YES-No experience	YES-No experience
6.	Proof of insurance for vehicles and equipment.	YES-25MIL	YES-NO AMOUNT	YES-11mil	YES-80premium	YES-no value
7.	Proof of similar services provided previously (if applicable)	NO	NO	YES	no	YES
8.	Detailed financial proposal outlining lease/rental rates and associated costs.	YES	YES	YES	YES	YES
9.	Vehicle specifications and technical details.	NO	Only two (2) heavy vehicles	YES	YES	YES

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**Scope of Services: The selected service provider(s) will be required to supply, deliver, and maintain the following fleet as listed in Table 2**

**TABLE 2**

#	NUMBER ASSIGNED	1	2	3	4	5
	BIDDER NAME	Zeda Namibia (Pty) Ltd T/A Avis	EFA Investment cc	Asro Car Rental Tours & Safaries	Coastline Car Rental Tours & Safaries	Oom Carlos Invest cc
#	REQUESTED FLEET	Fleet Brand	Fleet Brand	Fleet Brand	Fleet Brand	Fleet Brand
1.	Waste Compactor	Yes-UD Truck	No Name	No Name	Yes-No Name Spec	Yes-No Name Spec
2.	Drain Trucks (Honey Suckers)	Yes- Powerstar	No Name	No Name	Yes-No Name Spec	Yes-No Name Spec
3.	Grader 140k	Yes- Shuntui	Yes- CAT	No Name	Yes-No Name Spec	Yes-No Name Spec
4.	SUV	Yes- Haval H6	Yes- Toyota	No Name	Yes- Haval Luxury	Yes-No Name Spec
5.	Single Cab Bakkie (2x4)	Yes-0 Toyota	Yes- Toyota	Yes- Toyota	Yes- Isuzu	Yes-No Name Spec
6.	Light Trucks	Yes- Hyundai	Yes-Hino	No Name	Yes-Kia	Yes-No Name Spec
7.	Sedans	Yes- Toyota Starlet	Yes- Toyota Starlet	No Name	Yes- Suzuki	Yes-No Name Spec

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### Observations/findings noted during the evaluation

Company Name	Comments
Zeda Namibia (Pty) Ltd T/A Avis	<ul style="list-style-type: none"> <li>Rental subject to change by 5% annually (prime rate price fluctuations)</li> <li>Monthly rentals exclude fuel and insurance, and no credit vetting is done.</li> </ul>
EFA Investment cc	<ul style="list-style-type: none"> <li>No fuel</li> <li>No Maintenance</li> <li>No contract amount provided</li> </ul>
Asro Car Rental Tours & Safaries	<ul style="list-style-type: none"> <li>Only Single Cab Bakkie</li> <li>Vehicle maintenance and VAT</li> <li>Online tracking and insurance</li> <li>Own Vehicle (second hand)</li> </ul>
Coastline Car Rental Tours & Safaries	<ul style="list-style-type: none"> <li>All fleet are rental</li> <li>No total amount or VAT.</li> <li>No amount given.</li> </ul>
Oom Carlos Invest cc	<ul style="list-style-type: none"> <li>Total amount excludes VAT</li> <li>Fuel includes insurance</li> <li>Vehicle registration and licensing.</li> <li>Tracking and maintenance.</li> </ul>

**Scope of Services: The selected service provider(s) will be required to supply, deliver, and maintain the following fleet as listed in Table 2**

#	NUMBER ASSIGNED	6	7	8	9	10
	BIDDER NAME	Gerryon Investment cc	Izzy Cranes Close operation	NamRent Fleet Management	Khomas Car Rental & Fisht Car Rental	Padja Investment Group
#	REQUESTED FLEET	Fleet Brand	Fleet Brand	Fleet Brand	Fleet Brand	Fleet Brand
1.	Waste Compactor	YES-NO NAME/2 <sup>ND</sup> (X1)SCANIA	YES-SINO	YES-SANSUI	NO QUOTE	YES-HINO
2.	Drain Trucks (Honey Suckers)	YES-NO NAME	YES-SINO	YES-POWERS TAR	YES-ISUZU	YES-HINO
3.	Grader 140k	YES-NO NAME	YES-CAT	YES-SUNSUI	YES-CAT	YES-CAT

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4.	SUV	YES-NO NAME	NO QUOTE	YES- TOYOTA	YES- ISUZU	YES- TOYOTA RAV 4
5.	Single Cab Bakkie (2x4)	YES-NO NAME	NO QUOTE	YES- TOYOTA	NO QUOTE	YES TOYOTA
6.	Light Trucks	YES-NO NAME	NO QUOTE	YES- HYUNDAI	YES- (PICK- UPS)	YES-KIA K2
7.	Sedans	YES-NO NAME	NO QUOTE	YES-VW	YES- ZUSUKI	YES- TOYOTA

### Observations/findings noted during the evaluation

Company Name	Comments
Gerrony Investment cc	<ul style="list-style-type: none"> <li>Total amount excludes VAT</li> <li>Fuel includes insurance</li> <li>Vehicle registration and Licensing</li> <li>Tracking system</li> <li>Tracking and maintenance</li> </ul>
Izzy Cranes Close Corporation	<ul style="list-style-type: none"> <li>Monthly, including insurance and maintenance</li> <li>Provide only heavy vehicles</li> </ul>
NamRent Fleet Management	<ul style="list-style-type: none"> <li>Pricing with no (0) deposit.</li> <li>Full fleet management</li> <li>Insurance inclusive</li> <li>VAT exclusive</li> </ul>
Khomas Car Rentalk & Fisrt Car Rental	<ul style="list-style-type: none"> <li>Quoted for the water tank and not the required compactor.</li> <li>For Light Vehicles, the quoted price for bakkies,2x4 bak<del>k</del>ies(x3)</li> <li>No light trucks quoted.</li> </ul>
Padja Investment Group	<ul style="list-style-type: none"> <li>No information provided</li> </ul>

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**Financial Proposals Submitted by Bidders**

**TABLE 3**

#	NUMBER ASSIGNED	1	2	3	4	5
#	REQUESTED FLEET	Amount quoted	Amount quoted	Amount quoted	Amount quoted	Amount quoted
	BIDDER NAME	Zeda Namibia (Pty) Ltd T/A Avis	EFA Investment cc	Asro Car Rental Tours & Safaries	Coastline Car Rental Tours & Safaries	Oom Carlos Invest cc
1.	Waste Compactor	83,766.25	360,000.00	0	75,000.00	55,186.70
2.	Drain Trucks (Honey Suckers)	85,100.00	580,000.00	0	180,000.00	114,900.90
3.	Grader 140k	105,500.00	350,000.00	0	150,000.00	51,100.00
4.	SUV	21,647.82	30,000.00	0	39,000.00	17,716.66
5.	Single Cab Bakkie (2x4)	22,082.60	27,000.00	32,550.00	24,000.00	12,645.42
6.	Light Trucks	17,482.64	87,000.00	0	81,000.00	149,743.80
7.	Sedans	12,117.40	46,000.00	0	33,000.00	18,645.02
	<b>Total Amount Quoted</b>	<b>347,696.71</b>	<b>1,480,000.00</b>	<b>32,550.0</b>	<b>582,000.00</b>	<b>419,938.50</b>
	<b>Total Contract Amount for 6 years,72 months</b>	<b>24,959.754.69</b>	<b>106,560,000.00</b>	<b>2,343,600.00</b>	<b>41,904,000.00</b>	<b>25,038,459.86</b>

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#	NUMBER ASSIGNED	6	7	8	9	10
#	REQUESTED FLEET	Amount quoted	Amount quoted	Amount quoted	Amount quoted	Amount quoted
	BIDDER NAME	Gerrony Investment cc	Lizzy Cranes Close orparation	NamRent Fleet Management	Khomas Car Rentalk & Fisrt Car Rental	Padja Investment Group
1.	Waste Compactor	80,000.00	97,900.00	56,223.52	61,084.00	55,000.00
2.	Drain Trucks (Honey Suckers)	130,000.00	230,000.00	103,869.14	110,824.00	106,000.00
3.	Grader 140k	90,000.00	128,500.00	70,070.24	167,377.00	12,000.00
4.	SUV	13,500.00	0	19,689.80	21,731.00	18,000.00
5.	Single Cab Bakkie (2x4)	15,000.00	0	12,561.06	41,313.00	17,000.00
6.	Light Trucks	40,500	0	41,194.41	0	30,000.00
7.	Sedans	20,000.00	0	19,950.68	13,402.00	18,000.00
	<b>Total Amount Quoted</b>	<b>389,000.00</b>	<b>456,400.00</b>	<b>323,559.85</b>	<b>415,731.00</b>	<b>256,000.00</b>
	<b>Total Contract Amount for 6 years,72 months</b>	<b>28,008,000.00</b>	<b>32,860,800.00</b>	<b>23,296,237.20</b>	<b>29,932,533.00</b>	<b>30,139,200.00</b>

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**Instructions to Bidders (Terms of Reference) TABLE 4**

	<b>Zeda Namibia (Pty) Ltd T/A Avis</b>	<b>NamRent Fleet Management</b>
<ul style="list-style-type: none"> <li>Provide new or well-maintained vehicles and equipment suitable for municipal operations.</li> </ul>	no year indicated	new (2026)
<ul style="list-style-type: none"> <li>Ensure all vehicles are fully registered, licensed, and roadworthy.</li> </ul>	YES	YES
<ul style="list-style-type: none"> <li>Provide insurance coverage for the vehicles/equipment.</li> </ul>	YES	YES
<ul style="list-style-type: none"> <li>Provide tracking systems where applicable.</li> </ul>	NO	YES
<ul style="list-style-type: none"> <li>Conduct regular service and maintenance according to manufacturer specifications.</li> </ul>	YES	YES
<ul style="list-style-type: none"> <li>Ensure prompt response to breakdowns or mechanical failures.</li> </ul>	NO	YES
<ul style="list-style-type: none"> <li>Provide replacement vehicles/equipment where necessary during extended repairs.</li> </ul>	NO	YES
<ul style="list-style-type: none"> <li>The service provider shall ensure that all vehicles and equipment supplied are in good working condition and compliant with all Namibian road safety regulations</li> </ul>	NO	YES

**More Observations/findings noted during the evaluation  
TABLE :5**

<b>Company Name</b>	<b>Comments</b>
<b>Zeda Namibia (Pty) Ltd T/A Avis</b>	<ul style="list-style-type: none"> <li>No bank guarantee letter</li> <li>Only 15000 km given, not hours, for heavy vehicles</li> <li>Grader has no maintenance plan</li> <li>Monthly amount subject to an annual increase of 5%</li> </ul>
<b>NamRent Fleet Management</b>	<ul style="list-style-type: none"> <li>Bank guarantee letter of 11million</li> <li>Km covered for the full period</li> <li>Fixed rate across 6 years</li> </ul>

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Arithmetical error checks were performed on the two most responsive bidders evaluated.  
**TABLE:6**

#	NUMBER ASSIGNED	1	The monthly amount is subject to an annual increase of 5% as per the council budget and requirement, too expensive.	8	With VAT Included
	BIDDER NAME	Zeda Namibia (Pty) Ltd T/A Avis		NamRent Fleet Management	
#	REQUESTED FLEET	Amount quoted		Amount quoted	
1.	Waste Compactor	83,766.25		56,223.52	
2.	Drain Trucks (Honey Suckers)	85,100.00		103,869.14	
3.	Grader 140k	105,500.00		70,070.24	
4.	SUV	21,647.82		19,689.80	
5.	Single Cab Bakkie (2x4)	22,082.60		12,561.06	
6.	Light Trucks	17,482.64		41,194.41	
7.	Sedans	12,117.40		19,950.68	
	<b>Total Amount Quoted</b>	<b>347,696.71</b>		<b>323,559.85</b>	
	<b>Total Contract Amount for 6 years,72 months</b>	<b>24,959,754.69</b>		<b>23,296,237.20</b>	
<b>Total corrected contract Amount</b>			<b>27,901,594.64</b>		<b>26,790,672.96</b>

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**8. Most Responsive Evaluated Bid, Recommended Bidder:**

Therefore, the Procurement Committee recommends the award of the bid for Heavy Equipment and Light Vehicle on a Rent-to-own contract with the corrected contract value to the most substantially responsive bidder, with the details below:

**NamRent Fleet Management**  
**P.O.Box 5232**  
**Erf 6053, Kolstret Street**  
**Swakopmund**  
**E-mail :Synthia.swartz@gmail.com**

  
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**MS IGNASIA FLORENSIA NEIS**  
**ACTING CHIEF EXECUTIVE OFFICER**

